

Kamal

Elshshtawy Kamal El-banna



PERSONAL INFORMATIONS

Date of Birth: January 1, 1998

(26 – Years).

Nationality: Egyptian.

Marital Status: Single.

Location: Mahalla Elkobra, Gharbia, Egypt.

Military Status: Finished.

CONTACT INFORMATION

Mobile: +201095613812

Email: kamalelshshtawy@gmail.com

LinkedIn:

www.linkedin.com/in/kamal-elbanna

LANGUAGES

- English: Very good.
- Arabic: Native.

Career Objective:

To leverage my experience and skills as a Medical Sales Rep. In the pharmaceutical industry, with a focus on marketing and advertising, to contribute to the growth and success of a dynamic organization. I aim to utilize my expertise in developing, and driving sales growth. With a strong background in sales, I am dedicated to delivering exceptional results and exceeding targets.

Education:

BSC IN CHEMISTRY | Faculty of Science | Mansoura University | EGYPT | 2016 – 2020 .

Experience:

BiOMED Pharmaceutical Industries.

MEDICAL REPRESENTATIVE

| Gharbia , EGYPT | JAN 2021 - Now. **(More than 2 years)**

Successfully manage a portfolio of well-known products as a medical rep within the Urology Business Unit.

- ◆ **Cipalafil 5mg®** as Tadalafil 5mg.
- ◆ **Lidoflak®** Sildenafil 8mg as Alpha blocker.
- ◆ **Slowurge®** Solifenacin 10mg for OAB patients.
- ◆ I've been responsible for launching our new product (**Afromed®**) as Aphrodisiac.
- 100 % Ach. YTD in Gharbia Brick 2.
- Reg. Visits and 90 % Freq. and Coverage.
- Setting Smart Objectives per Client and Per Product.
- Strong Relations with KOLs and another doctors.
- Organizing many RTDs for **Uro, GP & IM** doctors.
- List Management per class and adoption ladder.
- Strong Product Knowledge and Soft Skills.
- Territory Management.

Internships:

- Trained in Mansoura Stem Cells Center. [08/2018-09/2018]
- Dr. Mohammed Pharmacy Assistant [08/2017-09/2017]

Skill highlights:

- Effective communication skills.
- Good command of English.
- Ambitious.
- Good knowledge of Microsoft Office and software skills .
- Time Management.
- Decision maker.
- Quick learner.
- Collaboration.
- Self-Motivated.

References are available upon request