

Rasha Eshmawy

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Warehouse Management & Supply Chain Professional

🧠 Key Competencies

- Supply Chain Management
- Logistics & Warehouse Mgmt.
- Operations Management
- Demand & Forecasting
- Inventory Control
- Material Servicing and Distribution
- Registration & Licensing
- Customs & Freight Forwarding
- Order Fulfillment
- Vendor Management
- Contract Management
- Process Management
- Budgeting & Costing

💡 Skills

- Communication
- Analytical Skills
- People Management
- Negotiation Skills
- Key Relationship Management
- Resource Management

🎓 Education

- Bachelor of Pharmacy, Tanta University, 1999

🕒 Technical Skills

- Software: Oracle
- Microsoft Windows – XP & 98
- Microsoft Office

📄 Profile Summary

- Chronicled success of 18+ years in the Pharmaceutical industry (including 7 years in Supply Chain & Warehouse Management & 11 years in Retail Pharmacy).
- Adept at managing supply chain operations, logistics, contract management, inventory management, packaging, process and improvement cost savings
- Dexterity in handling tasks related to supply chain management; efficiently controlling inventory and ensuring adequate stock and replenishment based on demand/supply forecasts.
- Solid domain knowledge of EXIM policy, customs & excise rules & regulations, service tax & import documentation; possess understanding of SAP & Oracle Packages.
- Key strengths in effecting business process improvements & implementing cost rationalization measures to enhance operational efficiency.
- Excellent time management skills with proven ability to work accurately and quickly prioritize, coordinate and consolidate tasks.

🏆 Professional Accomplishments

- Achieved inventory accuracy of 99% (2024 Audit), coordinated order fulfillment and tracked shipping times for millions of product orders.
- Successfully implemented operational strategies resulting in improved productivity and efficiency along with the growth from 100 to 1000 sku's.
- Accurately maintained all information, data, shortages and discrepancies to keep records current and accurate.
- Strictly observed the principle of Right Product, Right Supplier, Right Quality, Right Price, and Right Time.

🏅 Certifications

- Certified Supply Chain Manager from International Purchasing and Supply Chain Management Institute (IPSCMI), a prestigious & leading professional institute offering purchasing/procurement & supply chain management certifications throughout the world
- GCC Vat Compliance Diploma, Accountants & Auditors Association
- Pharmacovigilance and Pharmacoepidemiology
- DUPHAT Conference 2018 , 2019, 2022, 2023

Career Trajectory

Cluster Supervisor & Pharmacist in Charge

Planet Group, UAE

Dec'05 - Feb'17



Warehouse Manager & Supply Chain Manager

Cigalah Group, Dubai

Since March'17

Work Experience

Cigalah Group, Dubai

Since March 2017

Warehouse Manager & Supply Chain Manager

• **Supply Chain Management**

- Manage the supply chain for Pharma finished products and develop an effective supply chain management including S&OP, demand planning, supply planning, collaborative planning, order fulfillment, launch / change processes etc.
- Formulate success metrics vis-à-vis, Enquiry/RFQs, receiving quotations & finalization of orders, contract drafting, technical & commercial documentation, order execution and management, audits, invoicing and payment processing.
- Interface with suppliers for material delivery at warehouse and assuring storage of materials in an organized manner. Ensuring minimum expiries to increase productivity and revenue by taking measures for cost reduction.

• **Logistics Management**

- Manage/evaluate logistics operations, liaising with suppliers, logistics providers & transportation companies.
- Assess and make recommendations for logistics processes and advise of cost implications and efficiency.
- Handle allocation/ transfer of stocks, conducting routine inspection to ensure reconciliation of physical stock.
- Deliver solutions to logistics problems while maintaining high levels of quality & service in budgetary requirements.

• **Warehouse Operations**

- Supervise daily warehouse activities (inventory control, space management, logistics, floor productivity, shipping etc)
- Maintain receiving, warehousing & distribution by initiating, coordinating & enforcing operational policies.
- Maintain physical condition of warehouse by planning and implementing new design layouts; inspecting equipment; issuing work orders for repair and requisitions for replacement.

• **Inventory/Stock Control**

- Design and implement an inventory tracking system to optimize inventory control procedures.
- Examine the levels of supplies and raw material to determine shortages.
- Document daily deliveries & shipments to update inventory. Prepare detailed reports on inventory & stock levels.

• **Freight & Forwarding Operations**

- Looking after freight forwarding operation including compliance to all relevant regulations with regulatory authorities within UAE (DM, ESMA and UAE-MOHAP).
- Organizing the various payments, ensuring, safe, efficient & cost effective transportation as per the type of goods.
- Negotiate contracts, transportation & handling costs to meet budget & ensure maximum profitability.

Planet Group, UAE

December 2005 – February 2017

Cluster Supervisor & Pharmacist in Charge

- Supervised the operation of up to 30 Pharmacy Stores while managing a team of 45 pharmacy staff members.
- Responsible opening & closing activities. Followed all cGMP standards & maintained state pharmacy license.
- Ensured production goals are created, tracked and met. Identified trends or issues that are delaying batch production.
- Followed all operational SOP's, coordinated with the quality department and maintained regulatory compliance.
- Answered clinical questions from health professionals and provide product information.
- Supported order verification within computer order processing queue to ensure facility and product accuracy.
- Ensured safe work environments, enforced operational discipline and monitored aseptic behaviors.