



# Ahmed Gamal Mohamed

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**Address:** 64 Hoda Shaarawy st. 1<sup>st</sup>  
district new Bani Suef

**last Employer:** SANDOZ

## Personal Data

- ❑ **Date of Birth:** 6 August 1996.
- ❑ **Faculty:** Pharmacy NUB class of JAN 2019.
- ❑ **Grade:** Very good.
- ❑ **Marital status:** Married.
- ❑ **Military service:** Exempted.

## Experience

- ❑ Medical Sales Rep. at **SANDOZ - Novartis Division.** (August 2021 - July 2024)
- ❑ Patient Educator at **Novo Nordisk.** (February 2020 - August 2021)
- ❑ Community pharmacist. (2019 - 2021).
- ❑ Trainee as Medical Sales Representative for **EIPICO.**
- ❑ Trainee at **Drug Control Authority.**

## Main Career Points

For SANDOZ

- ❑ Highest MKT Share (**12.2 %**) vs national (**5 %**) in the first year of new launch.
- ❑ Highest MKT share gain over national in Q1 and Q3 2022.
- ❑ Team best achiever in 2022 (**110 %**).
- ❑ Managed to get in Hospital business with two from three products.
- ❑ Made a lot of engagement activities with many departments.

For Novo Nordisk

- ❑ **Tripled** the number of new recruited patients for penfill insulin.
- ❑ Entered new accounts with penfill insulin and replaced use of syringe.
- ❑ Made many learning sessions for patients to deal with Diabetes.

## Courses

- ❑ **Selling Skills** course at SANDOZ.
- ❑ **Presentation skills** course at SANDOZ.
- ❑ **Soft Skills** course at NUB.
- ❑ **GMP** course at NUB.
- ❑ **English course** at STAC co-working space.
- ❑ **Computer course** at STAC co-working space.

## Personal Skills

- ❑ Self-motivated and ambitious.
- ❑ Able to learn new tasks quickly.
- ❑ Enthusiasm, goal-oriented & looking for continuous self-development.
- ❑ Ability to work well at different conditions.
- ❑ Able to work individually and as a co-operative team member.
- ❑ Able to communicate with different people and different ideologies.

## Languages

- ❑ **Arabic:** Native.
- ❑ **English:** Very good.

## Computer Skills

- ❑ **Microsoft office programs:** Excellent.
- ❑ **Internet:** Excellent.

## Interests and Hobbies

- ❑ GYM, Travelling, Football and Video Games.

## Others

- ❑ Have own car model 2022.

## References

References are available upon request.